### **AI-Powered Storytelling: Unleashing the Creative Potential for Content Marketing** AI故事營銷: 以AI釋放創意內容

Dr Bernie Wong, Social Stand x WordCamp







WordCamp Hong Kong 2023

**Digital Marketing | Social Media** 

Facebook | Instagram | Weibo | Wechat | Line | Youtube | Blogger Engagement



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Dr Bernie Wong

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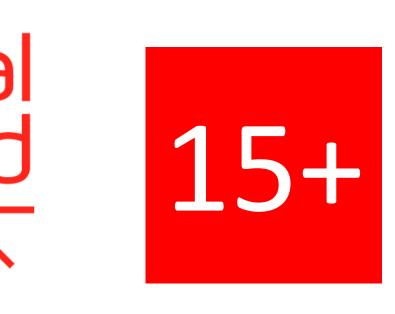
Lecturer







### **Professional Experience**



















Hong Kong Association of Interactive Marketing 香港互動市務商會







LONDON

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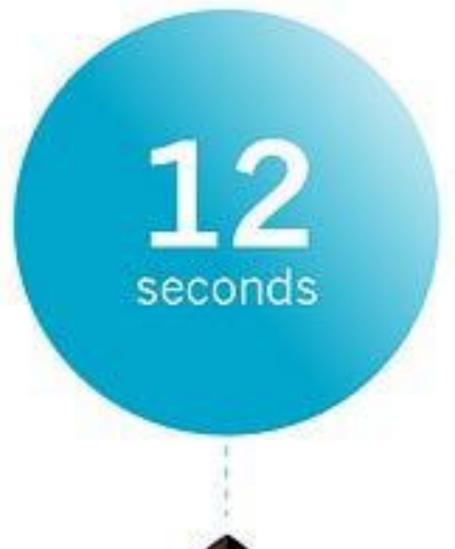














THE AVERAGE HUMAN ATTENTION SPAN IN 2000



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Source: Microsoft





THE AVERAGE ATTENTION SPAN OF A GOLDFISH



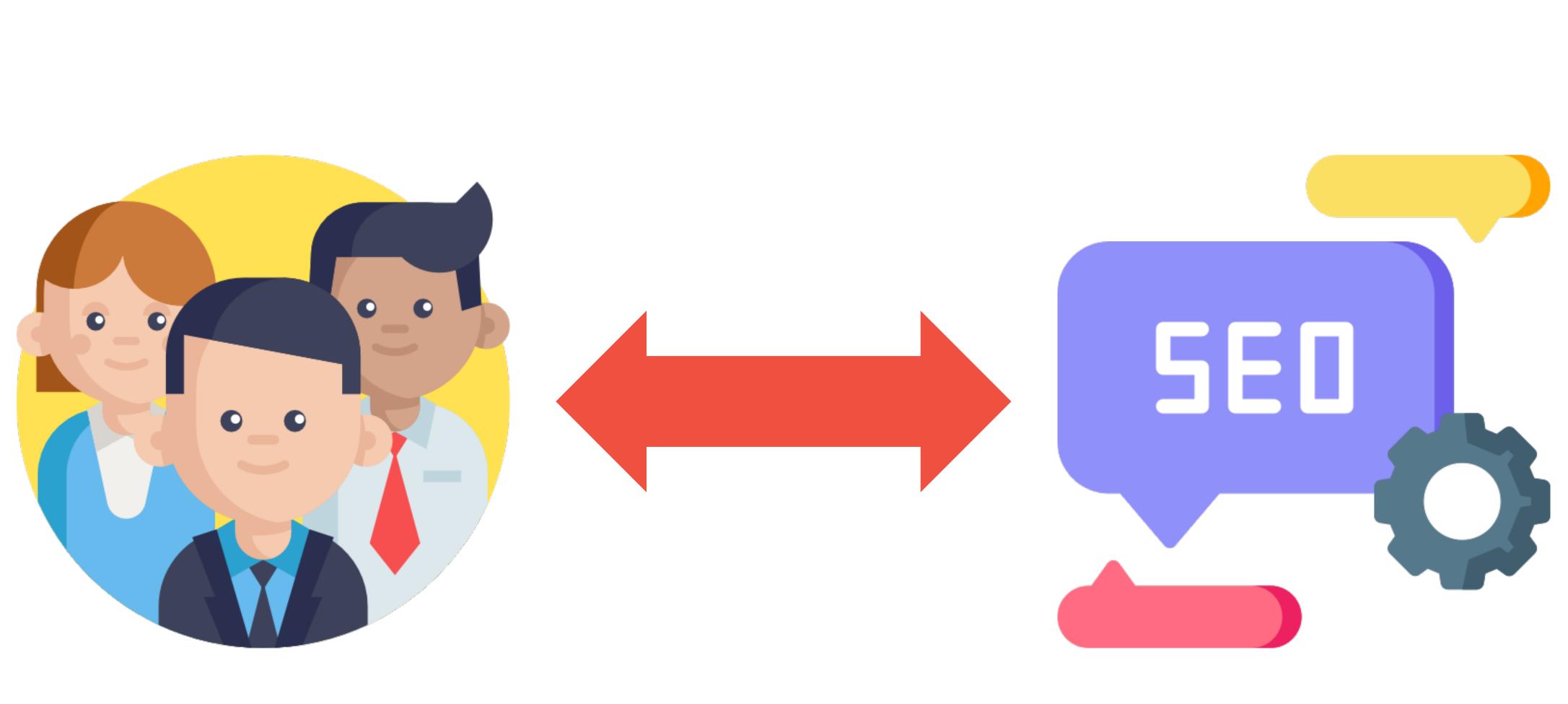


Professor Allan Fels, AO and former dean of the Australia and New Zealand School of Government



Stand www.social-stand.com © Social Stand. All Rights Reserved. Jennifer Aaker, a professor of marketing at Stanford's Graduate School of Business

https://www.rootinc.com/











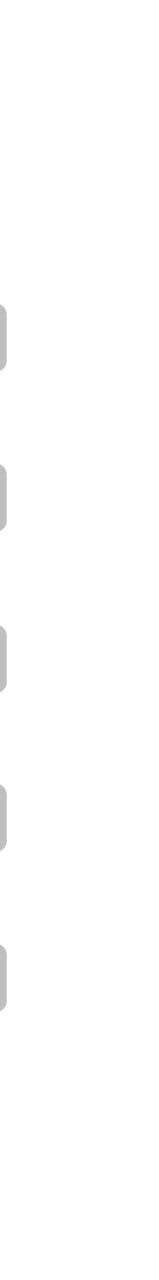
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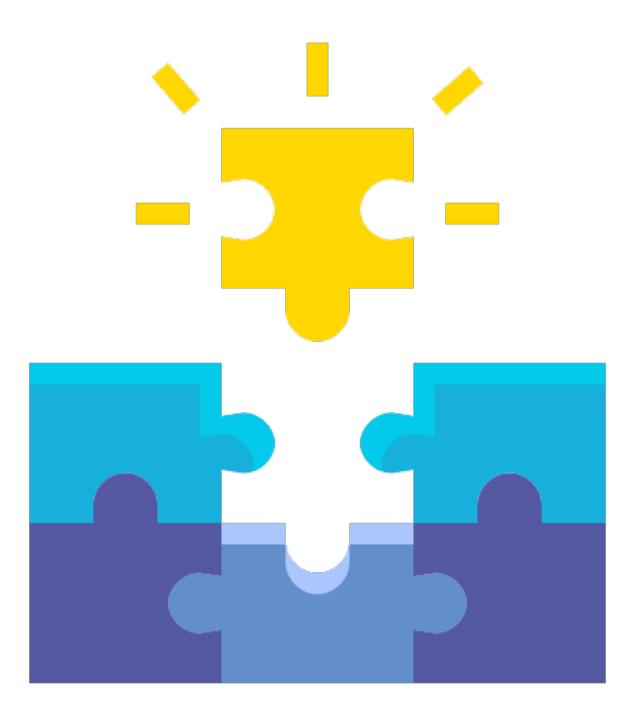


## Content Marketing Effort Distribution Now, With Al

























Roll over image to zoom in



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### Badger - Anti-Bug Shake & Spray, DEET-Free Natural Bug Spray, Eco-Friendly, Certified Organic Mosquito Spray, Great for Kids, Insect Repellent, 4 Fl Oz

Visit the Badger Store 4.3 ★★★★★ 3,225 ratings | <u>36 answered questions</u>

Amazon's Choice in Insect & Pest Repellent Body Sprays by Badger

### Currently unavailable.

We don't know when or if this item will be back in stock.

#### Size: 4 Fl Oz (Pack of 1)

^

4 Fl Oz (Pack	1.35 Fl Oz	2.7 Fl Oz	4 Fl Oz (Pack
of 1)	(Pack of 2)	(Pack of 1)	of 2)
3 options from	1 option from	3 options from	2 options from
\$11.04	\$18.99	\$9.99	\$19.99

Brand	Badger	
Scent	Citronella & Lemongrass	
Item Volume	4 Fluid Ounces	
Material Feature	Organic, Gluten Free, Natural	
Item Form	Organic Bug Spray in Aluminum Bottle	

#### About this item

- MEET YOUR NEW FAVORITE BUG SPRAY All natural 3 hour protection from mosquitos. Contains no DEET or other synthetic chemicals. Gluten Free, Cruelty Free, & Vegan
- SMELLS GREAT & WORKS GREAT Repels with safe & effective Citronella, Rosemary, and Lemongrass. These pure essential oils naturally keep bugs, mosquitos, and insects away from you and your family.



#### ChatGPT

Certainly! Here are five Facebook posts for the Badger Anti-Bug Shake & Spray:

#### Post 1:

Embrace the outdoors with Badger Anti-Bug Shake & Spray! Our DEET-Free, natural bug spray provides 3 hours of protection from mosquitoes. Say goodbye to synthetic chemicals and hello to a safe and effective blend of Citronella, Rosemary, and Lemongrass essential oils. Keep your family bug-free the natural way! M & #BugFreeNaturally #OutdoorAdventures

#### Post 2:

Protecting your family from bugs has never been easier! Badger Anti-Bug Shake & Spray is your go-to solution for a bug-free day out. It's gluten-free, cruelty-free, and vegan, making it suitable for everyone. Plus, it smells amazing thanks to its natural essential oils. Enjoy the great outdoors without the worry of pesky insects.

### Post 3:

Heading on a hiking or camping trip? Don't forget to pack Badger Anti-Bug Shake & Spray! Our eco-friendly aluminum bottle is lightweight and easy to carry. Whether you're indoors or outdoors, this plant-powered bug repellent has got you covered. Available in TSA-approved travel sizes, it's your perfect adventure companion.

### Post 4:

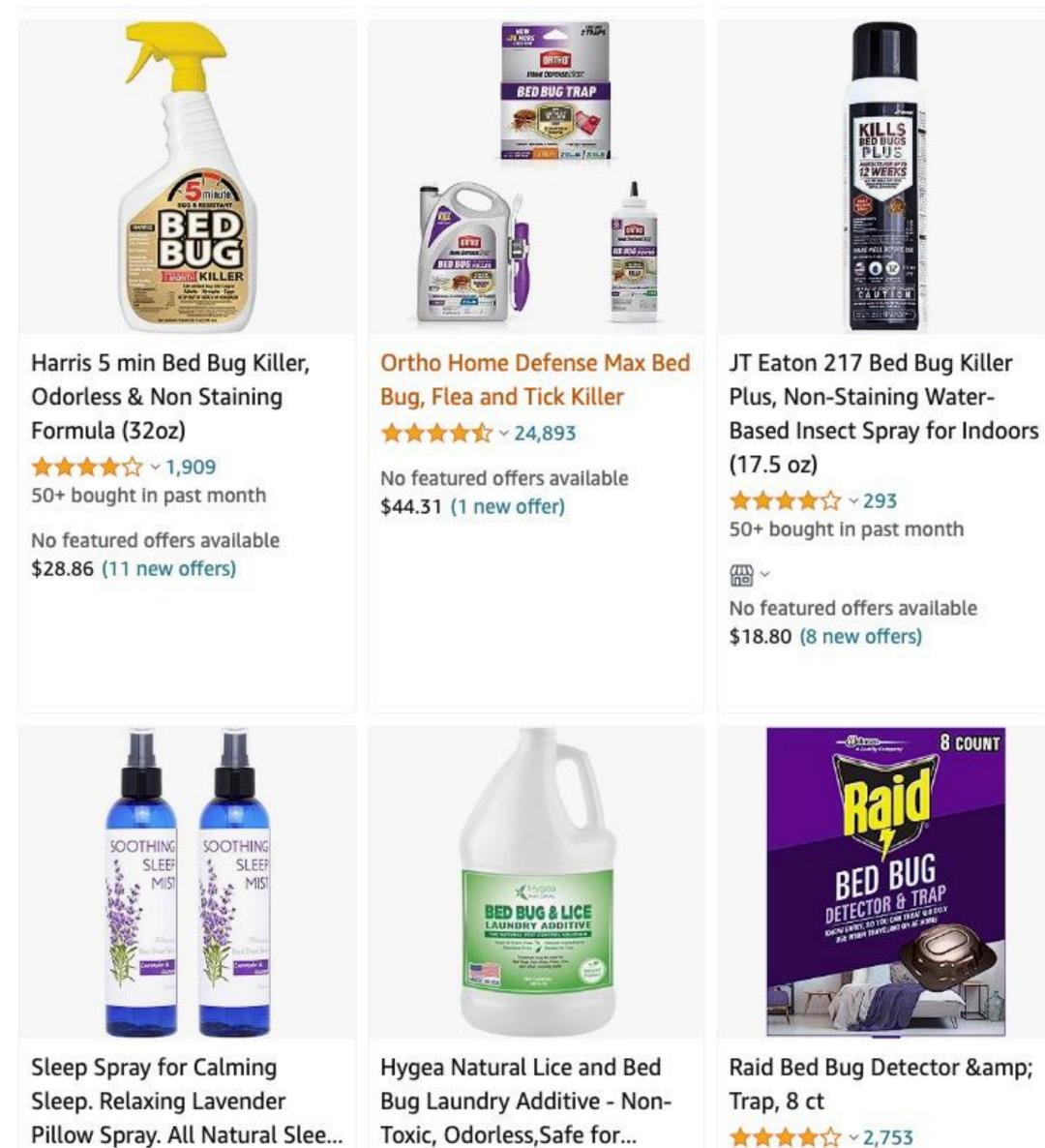
Join the movement for a greener planet! Badger Anti-Bug Shake & Spray is proudly made in our solar-powered facility in the USA by a women-owned and run family business. We believe in the power of nature to protect us, and we're committed to eco-friendly practices. Choose Badger for a bug spray that's good for you and the Earth.

### Post 5:

Did you know that Badger Anti-Bug Shake & Spray is safe for kids too? Keep your little ones protected from bugs with our DEET-Free and certified organic mosquito spray. It's gentle on their skin and effective against insects. Say goodbye to bug bites and hello to worry-free playtime!



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Aspectek Safe and Practical Insect and Ant Killer Powder Sprayer, Powder Duster with Extension Nozzle

\*\*\*\*\*\*\* ~ 2,940 100+ bought in past month

\$12<sup>99</sup>

FREE delivery Tue, Nov 28 on \$49 of eligible items Ships to Hong Kong

Badger - Anti-Bug Shake & Spray, DEET-Free Natural Bug Spray, Eco-Friendly, Certified.

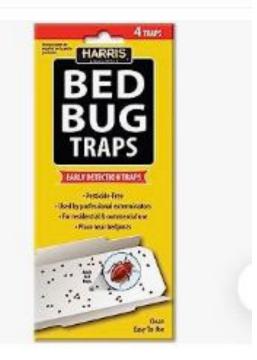
4 Fl Oz (Pack of 1)

1K+ bought in past month

No featured offers available \$11.04 (3 new offers)

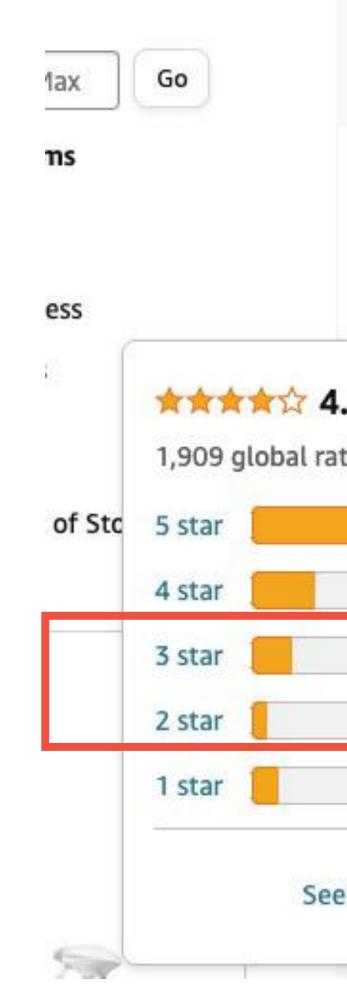


Insect & Pest Control, **Diatomaceous Earth** Peppermint Powder, 1 lb ++++++> 20



Harris Bed Bug Early Detection Glue Traps (4/Pack

\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\* 2K+ bought in past month





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Harris 5 min B Odorless & No Formula (32oz	on Staining 2)	
4.2 out of 5 ratings		
	63%	
	16%	
	10%	
	4%	
	7%	
ee customer review	/S >	

### From the United States

Donna Elbert

\*\*\* Nozzle doesn't spray

Reviewed in the United States on October 7, 2023 Size: Pack of 1 (128oz) Verified Purchase

Product works reasonably well but I am disappointed that the sprayer nozzle doesn't work. This is not the first time this has happened. I transferred product to a spray bottle. I don't have a problem with the product but this is a continuing problem and is frustrating.



Reviewed in the United States on June 25, 2023

Size: 32oz Verified Purchase

I have purchased two of the 32 Oz bottles and 1 gallon jug. I live in senior housing and someone moved in across the hall who has an epidemic over there I hear, but mine are controllable because you hardly ever see one. I spray every few days but am not able to get rid of them. When I spray I don't get bitten for a few days and then I get a bite and spray again, but if I don't spray, it will happen again. What happens to the residual? It supposed to last at least one month. I sprayed one directly and it took so long to die, I ended up just killing it with a napkin. At first I used a common store brand and it did nothing, so I do see better results with this brand but I doubt it will get rid of completely even the few I have.

10 people found this helpful





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## [Prompt] Customer Analysis



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 As customer experience professional, analyze the following user reviews identify the customer pain points from their experience: [Reviews]

**Customer Pain Points:** 

- Defective Spray Nozzles: Many customers reported issues with the spray nozzles. They
  mentioned problems such as the nozzle not working, leaking, or spraying in a stream instead of a
  mist. This issue makes it difficult to apply the product effectively.
- Residual Effectiveness: Several customers expressed doubts about the product's claim of providing a long-lasting residual effect. They reported having to reapply the spray frequently, which can be frustrating.
- High Price: Some users found the product to be expensive, especially considering the issues they experienced with the spray nozzle and its overall effectiveness.
- Ineffectiveness for Complete Elimination: Several customers mentioned that the product did not completely eliminate their bug problems. They still observed live bugs even after using the product as directed.
- Difficulty in Use: Some users found it challenging to use the product due to issues with the sprayer, making it less convenient for application.
- No Response from Customer Support: A few customers mentioned that they reached out to the company's customer support regarding damaged or defective spray nozzles but did not receive a response, indicating poor customer service in some cases.



## [Prompt] Copywriter



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 Base on competitor's Customer Pain Points, as a professional social media copywriter, write 5 Facebook posts for the product: [Reviews]

### Post 1:

We Tired of bug sprays with harsh chemicals and a strong smell? Badger - Anti-Bug Shake & Spray is your natural solution! With pure Citronella, Rosemary, and Lemongrass essential oils, it effectively repels bugs while smelling great. Say goodbye to those pesky bugs and hello to a refreshing scent. If WhaturalBugProtection #SmellGreatStayProtected

### Post 2:

At Badger, we prioritize your family's safety and comfort. Our DEET-free bug spray is suitable for everyone, from adults to toddlers and kids. No more worrying about harsh chemicals on your loved ones' skin. Stay protected together! 💗 #FamilyFriendlyProtection #BugFreeOutings

### Post 3:

Planning an outdoor adventure? Don't forget to pack Badger - Anti-Bug Shake & Spray! Our lightweight aluminum bottle is easy to carry and environmentally friendly. Plus, the pump spray makes application a breeze. Adventure awaits – bring your natural bug repellent!

### Post 4:

Did you know that Badger - Anti-Bug Shake & Spray is powered by nature and the sun? Our plant-based ingredients are eco-friendly and sustainably sourced. We're proud to be a women-owned and run family business, making products that protect both you and the environment.

### Post 5:

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Post 2: At Badger, we prioritize your family's safety and comfort. Our DEET-free bug spray is suitable for everyone, from adults to toddlers and kids. No more worrying about harsh chemicals on your loved ones' skin. Stay protected together! 💗 #FamilyFriendlyProtection #BugFreeOutings

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Post 4: 👾 Did you know that Badger - Anti-Bug Shake & Spray is powered by nature and the sun? Our plant-based ingredients are eco-friendly and sustainably sourced. We're proud to be a womenowned and run family business, making products that protect both you and the environment. 🌍 #EcoWarriors #SustainableLiving

Post 5:

Looking for long-lasting bug protection? Badger - Anti-Bug Shake & Spray offers up to 3 hours

of all-natural defense against mosquitos. It's time to say goodbye to bugs without compromising on your family's health and comfort. Try it today and experience the difference! #EffectiveProtection #DEETFree



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With Tired of bug sprays with harsh chemicals and a strong smell? Badger - Anti-Bug Shake & Spray is your natural solution! With pure Citronella, Rosemary, and Lemongrass essential oils, it effectively repels bugs while smelling great. Say goodbye to those pesky bugs and hello to a refreshing scent. . #NaturalBugProtection #SmellGreatStayProtected



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**Highlight**  $\stackrel{@}{=}$  : product's natural, familyfriendly, and user-friendly qualities while highlighting its eco-friendliness and customer support



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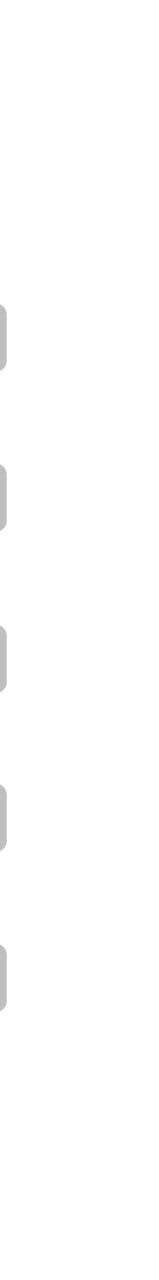
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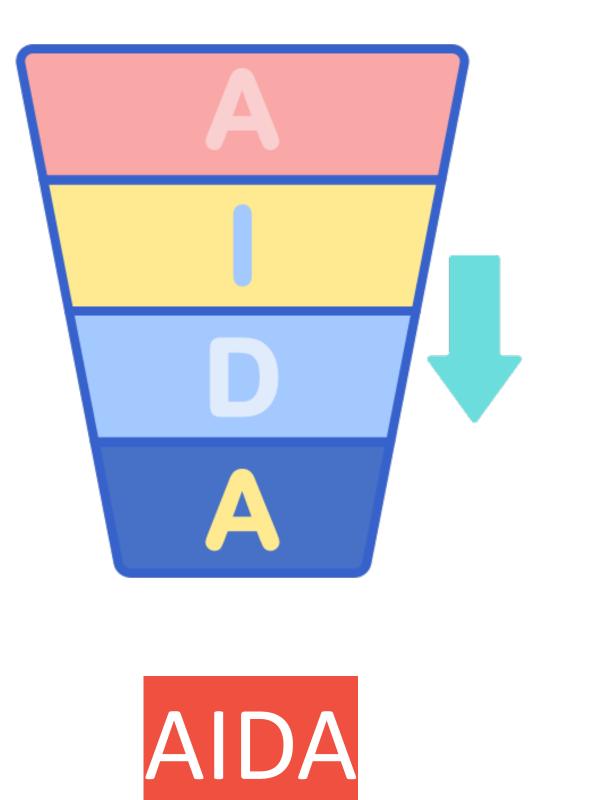
### **Competitor S**: strong smell, difficulty with sprayers, and the need for effective bug protection

## Content Marketing Effort Distribution Now, With Al























## Brand Persona



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## Storytelling Factors



## It's not about the Tools, it's about the Strategy







### The Trending Social Media Marketing Tips





http://berniewo.ng/hi

E: bernie@social-stand.com W: www.social-stand.com / www.berniewong.net LinkedIn: https://berniewo.ng/linkedin

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### Dr Bernie Wong Founder, Social Stand Limited