## From Scraping to Success: The Art of Building SEO-Optimized Content with Google Data and WordPress

Henry Dalziel, November 18th, 2023

#### Second Rodeo! | Also Spoke At WordCamp 2019

Proud to say that I also spoke at WordCamp 2019!

My talk was very different:

"How To Hack And Defend A WordPress Website"

Wee comm



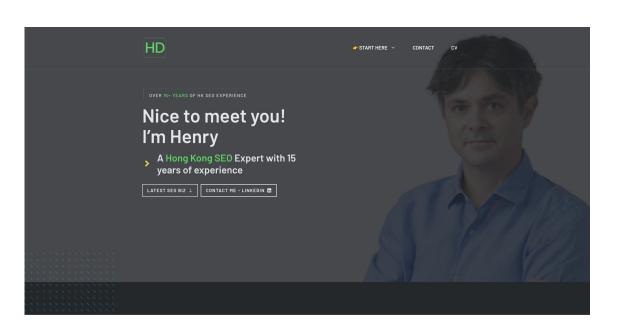
# **Quick Bio & Intro**

### **Henry Dalziel, SEO**

#### I've been doing SEO for a long time....since 2002!

I've worked in multiple niches and I've also been freelance, run my own agency and I've launched hundreds of websites with varying degrees of success

- Pharma
- Finance
- eCommerce
  - Fashion (Kids)
  - Fashion (KPop)
  - Cosmetics (KBeauty)
  - 3D Printing
- Cybersecurity
- Insurance
- Luxury Hotels
- Event Marketing
- Education
- Directory Niche Websites
- Law Firms
- Dental Practices
- Crypto
- ....and a bunch of other niches



\_\_\_ HenrySEO.com

# What Is This Talk?

### What Is This Talk About?

Getting sites to index and get traffic from data that already exists (and that you optimize)

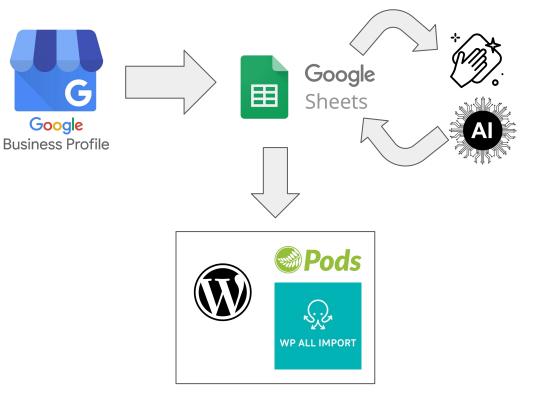
#### Let's Break Down The Process

- 1. Think of a niche (example SEO in Hong Kong)
- 2. Scrape all the Agencies In Hong Kong
- 3. Tidy up the data and **improve it**
- 4. Upload it using
  - a. Plugin: Import All WordPress
  - b. Plugin: WordPress Pods
- 5. Get the content indexed!

#### What This Talk Is Not

SGE (Search Generative Experience) is coming. No one knows the impact it will have on SEO, especially with regards to informational search.

Directories like I am suggesting in my presentations will be impacted in different ways - will almost certainly depend on the niche you are in.



#### What Is This Talk About?

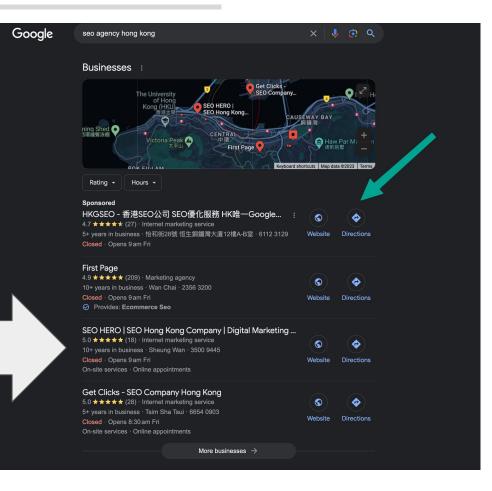
It all starts with an idea of a niche - and then look at Google Business Profiles (GMB)...

What niche you are in or are going after will greatly influence your success with repurposing content.

Always choose a niche that you are passionate about or something that you enjoy writing and sharing experience about.

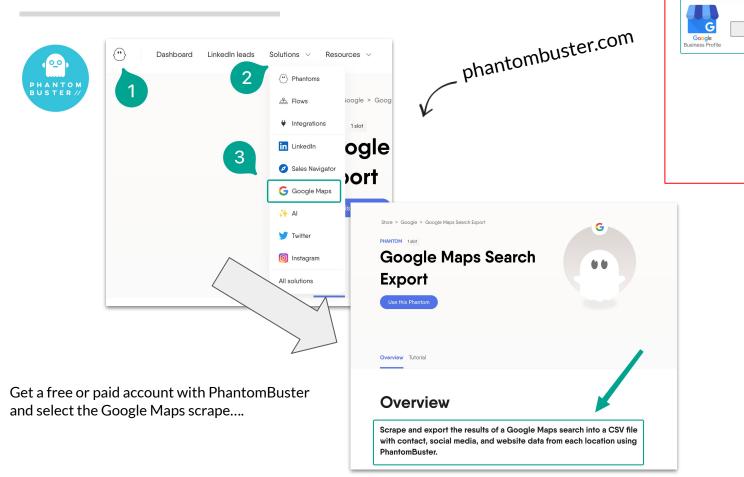
Ideas might include:

- Solar Energy
- Junk Boat Rental
- Locksmiths
- Plumbers
- Camping
- Immigration
- Mobile Repair
- Keto Diet



# The Process...

# **Step 1** $\rightarrow$ **Data Scraping**

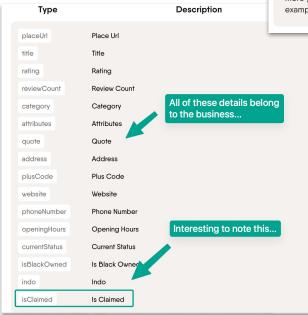


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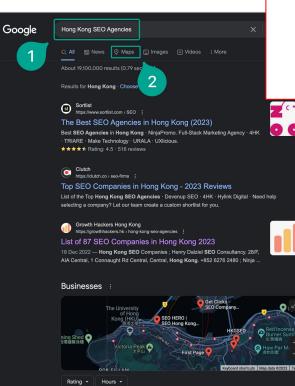


Look at all the data you can get....

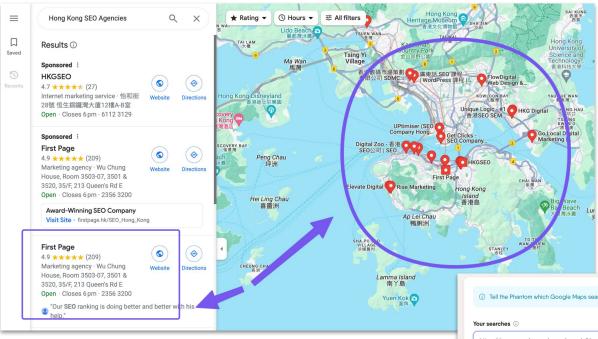
To get the URL to feed into the scraping tool - go to Google.com and type in your query.

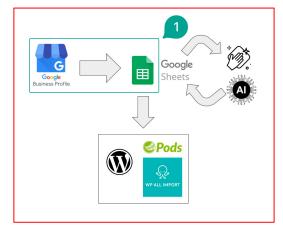
Then - once you have the results, to to MAPS and copy the URL...

Take note: Google Maps displays between 140-200 results for each search, so you won't be able to access any more than this. To get more, make your location search criteria more granular and use multiple different searches within the same wider area, as in the example above.



Gooal ⊞ Google Sheets **Business Profile** Pods  $\mathcal{D}$ 





Of course - this might be dependent on the local area but you can extend this.

Your niche will dictate what it is that you can scrape....

#### (i) Tell the Phantom which Google Maps searches you would like it to scrape.

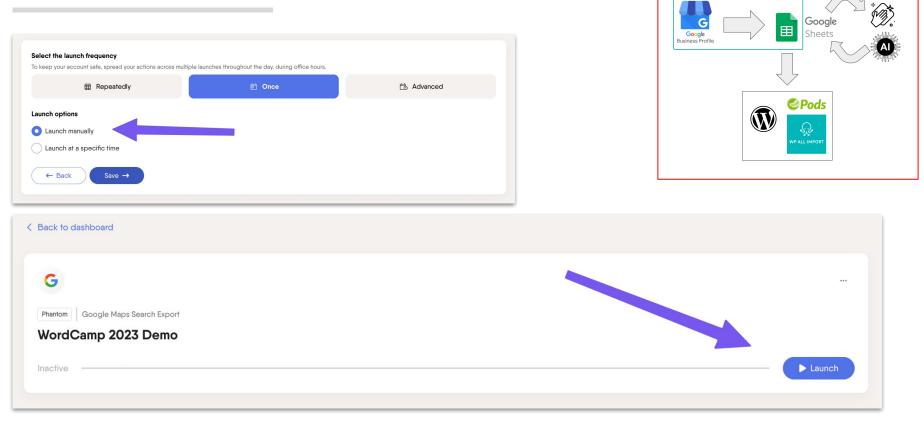
https://www.google.com/maps/search/Hong+Kong+SEO+Agencies/@22.2217877,114.1550481,12z/data=!3m1!4b1?entry=ttu

Give your searches in one of the following formats:

- Keywords (e.g. restaurant Paris) not recommended.
- The URL of a single Google Maps search
- . The URL of a Google Sheet containing a list of keywords or Google Maps search URLs.
- . The URL of a CSV file containing a list of keywords or Google Maps search URLs.
- Make sure that the CSV and Google Sheets are publicly accessible

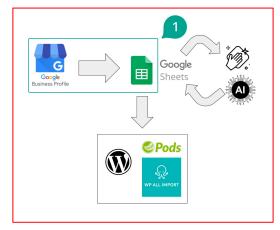
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Save  $\rightarrow$ 

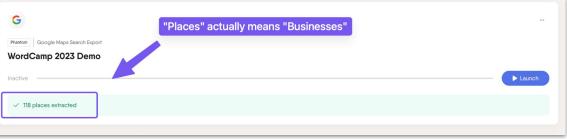


Select "Launch Manually" (assuming you have the geographical catchment setup as you'd like it to be), and then hit "Launch"

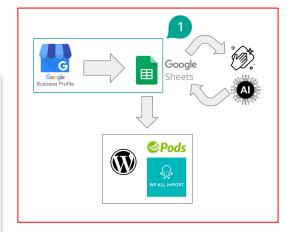
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The tool will then start scraping - as you can see above....



Launch
Download results



And, finally download the results....

# **Step 2** $\rightarrow$ **Data Hygiene / Enhancement**

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reviewCount	Review Count
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attributes	Attributes
quote	Quote
address	Address
plusCode	Plus Code
website	Website
phoneNumber	Phone Number
openingHours	Opening Hours Interesting to note this
currentStatus	Current Status
isBlackOwned	Is Black Owner
indo	Indo
isClaimed	Is Claimed

#### So far so good....

We have all the fields as listed to the right - however, one piece of data is missing, and that's the "description".

For this we need to turn to ChatGPT API

However, in the data-example we are using there is no "descriptive" text, so let's remedy that...

We could use **ChatGPT** to generate the responses.

A **Virtual Assistant** could copy and paste the prompts and replies, or we could use a tool like **SheetGPT**.

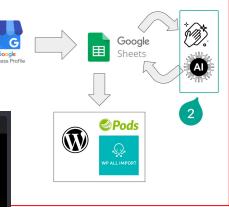
My favourite is to create a Python script that you can run from your desktop.

Here's the prompt you can use: "Write me a python script using the chatgpt 4 API that takes prompts from a text file and saves the responses to a .csv file"

The prompts that you can then line up in a text file could be:

Write me 100 words on a company called "ABC". Try to be professional and concise and write if with SEO in mind...

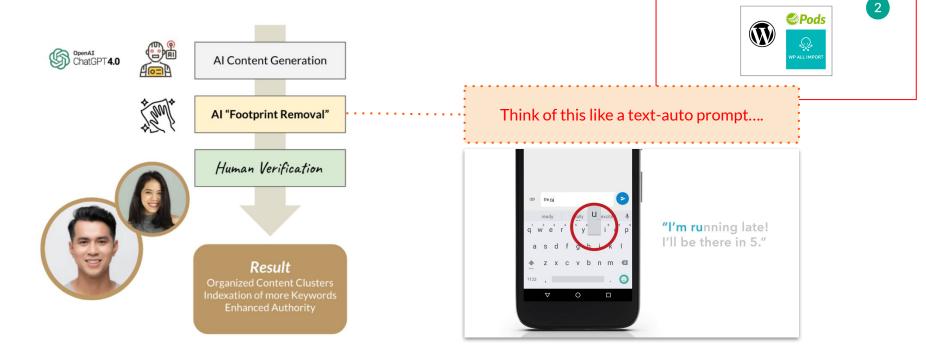
#### Copy code python import csv def read\_prompts(file\_path): with open(file\_path, 'r') as file: return file.readlines() def generate\_response(prompt): # This function should interact with ChatGPT to get a response. # Replace this with actual code to get the response from ChatGPT. return "Response to: " + prompt def write\_to\_csv(output\_file, data): with open(output\_file, 'w', newline='') as file: writer = csv.writer(file) writer.writerow(['Prompt', 'Response']) for prompt, response in data: writer.writerow([prompt, response]) def main(): prompts = read prompts('prompts.txt') prompt\_response\_pairs = [] for prompt in prompts: response = generate\_response(prompt.strip()) prompt\_response\_pairs.append((prompt, response)) write\_to\_csv('responses.csv', prompt\_response\_pairs) if \_\_name\_\_ == "\_\_main\_\_": main()



SheetGPT

If you are creating content at scale then you can remove the "AI Footprint..."

Humans speak in a unique way - bit like our fingerprints and DNA



Ø.

AI

Google

Sheets

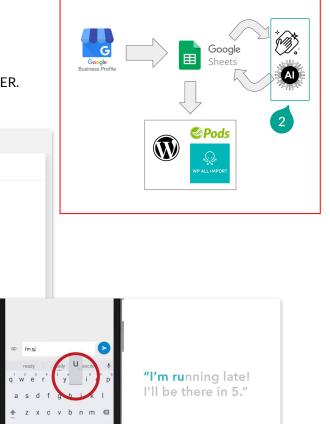
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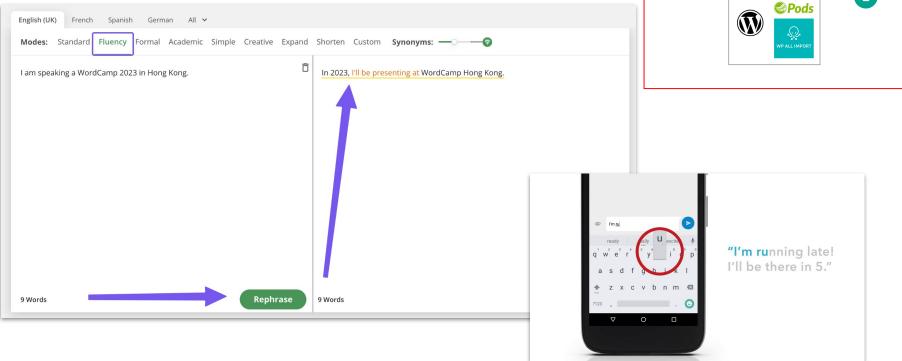
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**Business Profile** 

A nice trick to do this and get past any future algo updates against AI content is to use a PARAPHRASER. These have been around for a long time now...



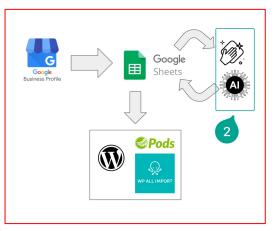


The end result is this....

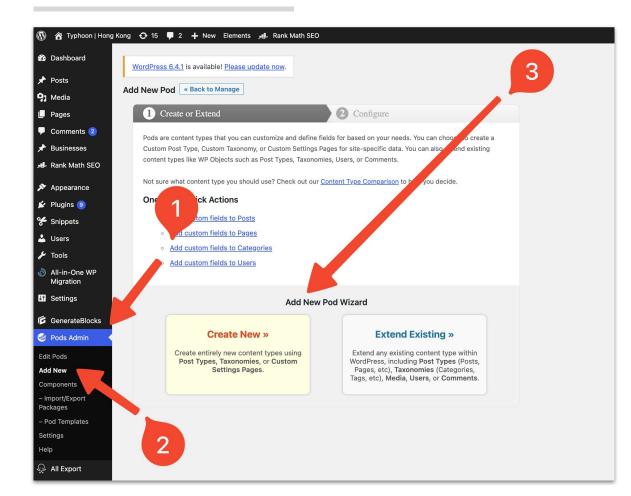
We have all our data ready - with a new column that includes AI created (or human created) / paraphrased content that hopefully does a good job at introducing some new content into the domain.

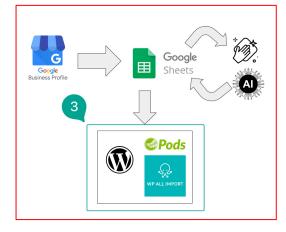
Also, it might be worth including URL Slugs that you can use - but only IF you want each row to be an independent URL. This is particularly useful for sites that are going to be mass-page websites.

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# **Step 3** $\rightarrow$ **Data Upload**

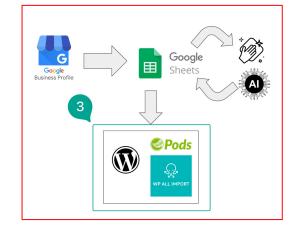




#### **Two Plugins:**

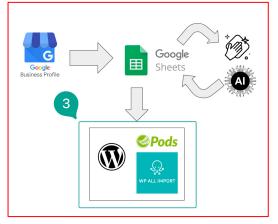
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- 2. WordPress Pods

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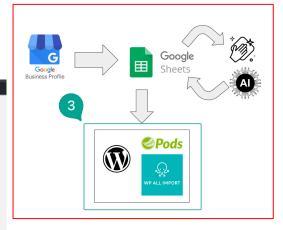


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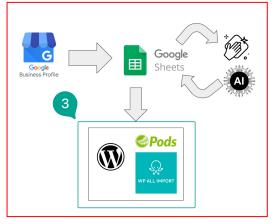
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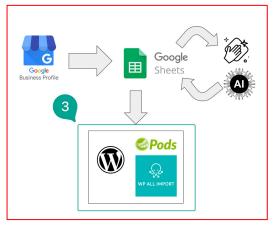
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# **Step 4** $\rightarrow$ **Indexation**

Some Ideas To Get The Site Going...

- 1. Create a Google Search Console (GSC) account (and GA4) and submit the sitemap to GSC
- 2. Submit the homepage to an indexer tool like Omega Indexer
- 3. Submit the homepage to social media and try to post on sites like X and Reddit that are crawled millions of times a day
- 4. Try to get backlinks (either paid or barter)
- 5. Create a Press Release and submit it for indexation (using a tool like Fiverr or Legiit)

OR.....what about buying an existing website with traffic?

Plenty of places to find a website with traffic (or at least with maturity) that is in your niche.

Look at EmpireFilppers.com or Facebook groups, discord channels etc...



#### Remember, SEO is "common sense"

- Don't overcomplicate things
- Keep it simple
- Google literally gives you the answers
- Look at who is winning the query and ask yourself can I beat the winner? If yes, then go for it!
- If the question is being answered by Quora or Reddit then you can win that position
- Links? Sure, just make sure that they are on-point and get genuine traffic

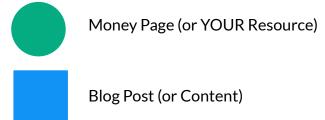
.... What about content to power up the directory or money pages?

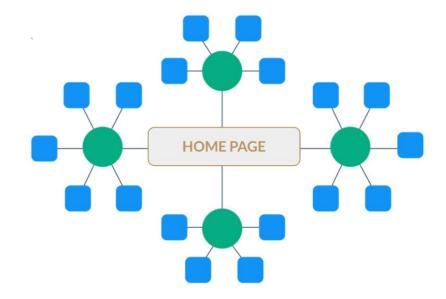


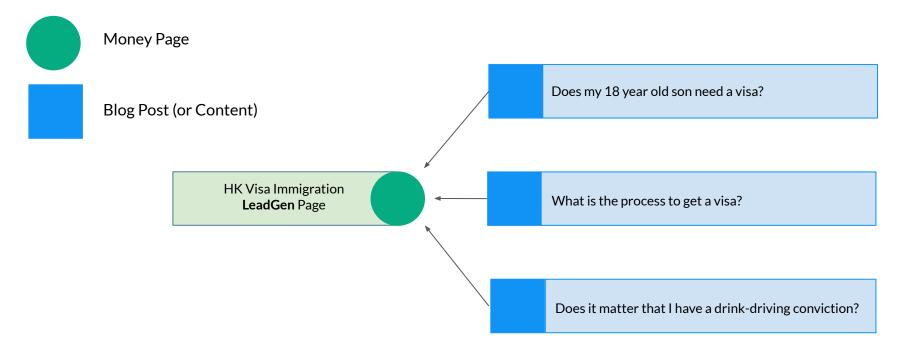
Content topical cluster....be seen as the <u>Authority</u> in your niche

Al is fantastic at creating topical clusters for several reasons:

- 1. It can group thousands of keywords into relationships
- 2. Suggest titles that address these sub-niches











How to Get Backlinks?

- Pay for Them 1.
- 2. Guest Post
- 3. Web 2.0 Posts
- 4. Get Sneaky
- $\rightarrow$  AI can help with all of these...

about authority

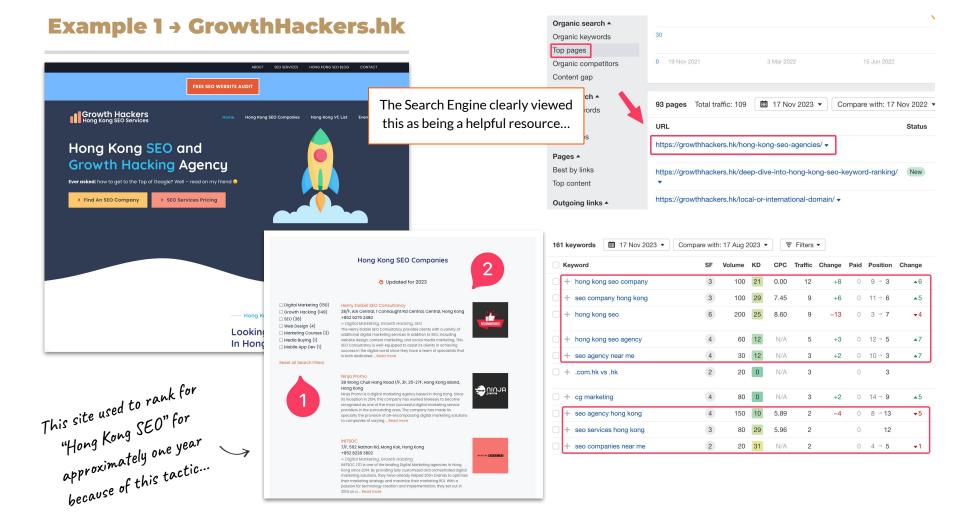
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GoogleBot doesn't start its' epic journey at some random entry point - it starts at known entities for that market - i.e. Trusted Entities (like Top Tier Media, or Industry Membership Sites, Wikipedia - etc - it depends per niche).



# **Show Me Some Examples!**



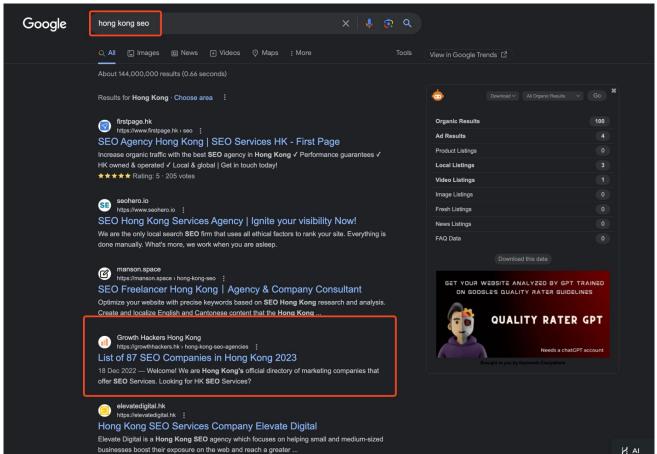
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lvg Ra	nnk URL	Odds	Chart	Rankings
.0	https://clutch.co/hk/seo-firms	100%, 100% @ #1, worst case 1	1	1,1,1,1,1,1,1,1,1,1
.1	https://growthhackers.hk/hong-kong-seo-agencies/	100%, 90% @ #2, worst case 3	1 2 3	2,3,2,2,2,2,2,2,2
.9	https://www.sortlist.com/seo/hong-kong-hk	100%, 90% @ #3, worst case 3	23	3,2,3,3,3,3,3,3,3,3
.0	https://digitalzoo.com.hk/en/seo/	100%, 100% @ #4, worst case 4	4	4,4,4,4,4,4,4,4,4,4
.0	https://www.firstpage.hk/seo/	100%, 100% @ #5, worst case 5	5	5,5,5,5,5,5,5,5,5
.1	https://manson.space/hong-kong-seo/	100%, 90% @ #6, worst case 7	67	6,7,6,6,6,6,6,6,6,6
1	https://www.butter.com.hk/services/seo	100%, 90% @ #7, worst case 8	1 7 8	7,8,7,7,7,7,7,7,7,7
8	https://elevatedigital.hk/	100%, 90% @ #8, worst case 8	6 8	8,6,8,8,8,8,8,8,8,8
0	https://www.youfind.hk/hk-seo-company.html	100%, 100% @ #9, worst case 9	9	9,9,9,9,9,9,9,9,9,9
).0	https://sdmc.com.hk/en/seo/	100%, 100% @ #10, worst case 10	l 10	10,10,10,10,10,10,10,10,10,10,10
1.3	https://www.seohero.io/	100%, 90% @ #11, worst case 14	11 14	11,14,11,11,11,11,11,11,11,11,11,11
9	https://www.hkgdigital.com/	100%, 90% @ #12, worst case 12	1112	12,11,12,12,12,12,12,12,12,12,12,12,12,1
8.0	https://www.truelogic.com.hk/seo-services/	100%, 100% @ #13, worst case 13	 13	13,13,13,13,13,13,13,13,13,13,13,13,13,1

# Example 1 -> GrowthHackers.hk

Desk	Desktop Ranking Probabilities Hong Kong SEO en HK near Hong Kong - 2023-11-17 22:42 (10 samples )					
Avg Ra	nk URL	Odds	Chart	Rankings		
1.4	https://www.firstpage.hk/seo/	100%, 60% @ #1, worst case 2	12	2,1,1,1,1,2,1,2,2,1		
2.7	https://growthhackers.hk/hong-kong-seo-agencies/	100%, 50% @ #4, worst case 4	1 1	1,4,4,3,4,1,4,1,1,4		
3.5	https://manson.space/hong-kong-seo/	100%, 50% @ #3, worst case 4	34	4,3,3,4,3,4,3,4,4,3		
3.9	https://elevatedigital.hk/	100%, 50% @ #5, worst case 5	2 5	3,5,5,2,5,3,5,3,3,5		
4.1	https://www.seohero.io/	100%, 50% @ #2, worst case 11	2 11	5,2,2,11,2,5,2,5,5,2		
5.0	https://topseo.com.hk/	100%, 100% @ #6, worst case 6	6	6,6,6,6,6,6,6,6,6		
7.2	https://www.butter.com.hk/services/seo	100%, 50% @ #7, worst case 8	5 8	8,7,7,5,7,8,7,8,8,7		
7.9	https://www.sortlist.com/seo/hong-kong-hk	100%, 50% @ #7, worst case 10	7 10	7,8,10,7,8,7,8,7,7,10		
8.8	https://digitalzoo.com.hk/en/seo/	100%, 80% @ #9, worst case 9	8 9	9,9,8,9,9,9,9,9,9,8		
9.6	https://sdmc.com.hk/en/seo/	100%, 70% @ #10, worst case 10	8 10	10,10,9,8,10,10,10,10,10,9		

## 



Literally <mark>ZERO</mark> updates for 1 year

## Algo's: Done To Re-Score the Internet and Weed Out Un-Helpful Content



#### Why Do They Do This?

- 1. Improve Search Quality
- 2. Adapt to User Behavior and Trends
- 3. Enhance User Experience
- 4. Combat Spam and Manipulation

Fortunes can be made or lost....

Steady wins the race though....it you're squeaky clean, white-hat, then you really won't be impacted and generally will only benefit (as long as you create engaging content and are valued in your niche).

## 

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Welcome to Typhoon.hk









## >> Drone Stores in Hong Kong



## **Drones in Hong Kong: Where To Buy & Fl**

Drones are a regular sight, especially near Central, despite the rules prohibiting them from about the summit or near the IFC. I've only been prevented from flying my drone once in H the Kowloon Walled City Park.

Drones have become increasingly popular worldwide, and Hong Kong is no exception. Whe photographer, or just someone curious about drones, this guide will provide you with all the flying drones in Hong Kong.

#### Are Drones Popular in Hong Kong?

Drones, especially brands like DJI, have gained immense popularity in Hong Kong due to the

footage of the city's unique skyline. With advancements in camera technology, drones can now shoot high-quality photos and videos, making them a favorite tool for photographers and videographers. Moreover, the lightweight and portable nature of drones like the DJI Mini 3 Pro makes them easy to carry around, especially for tourists wanting to capture their Hong Kong adventures from a different perspective.

#### Where Can You Buy Drones in Hong Kong?

There are several stores and shops in Hong Kong where you can buy drones. The DJI store is one of the most popular places to purchase DJI products, including the DJI Mini 2 SE and DJI Air 2S Fly More Combo. Apart from brand-specific stores, there are also RC shops and other electronic stores that offer a range of drones from different brands. It's always a good idea to compare the latest prices and models before making a purchase.

List of Hong Kong Drone Shops							
Tsim Sha Tsui (5) Kwun Tong (2) Lai Chi Kok (2) Mong Kok (2) Sham Shui Po (2) See 5 more							
<b>Ying Kee Photo</b> Hong Kong, Mong Kok, Shantung St, 47-51號, Chung Kiu Commercial Building, 1101 室	Drones Mong Kok +852 5409 0937 http://yingkee.hk/						
<b>Drones Services Yau Ma Tei</b> 避風塘, Yau Ma Tei, Hong Kong	<mark>Drones</mark> Yau Ma Tei						
<b>FLYSMART</b> Hong Kong, On Tai Rd, 1號大埔廣場L2 33街 33-11鋪	<mark>Drones</mark> Tai Po						

+852 9609 4293

TripPro Drones Room H, 10/F, Block 4, Kwun Tong Industrial Building, 436 Kwun Kwun Tong Tong Rd, Kwun Tong, Hong Kong +852 2304 1230 http://trippro.com.hk/

# Example 2 → Typhoon.hk

g Ra	nk URL	Odds	Chart	Rankings
	https://typhoon.hk/drones-hong-kong/	100%, 90% @ #1, worst case 2	12	1,1,1,1,1,1,1,1,1,2
1	https://store.dji.com/hk-en	100%, 90% @ #2, worst case 2	12	2,2,2,2,2,2,2,2,2,1
	https://www.fortress.com.hk/en/shop/cameras/drone/c/33	100%, 100% @ #3, worst case 3	3	3,3,3,3,3,3,3,3,3,3,3
	https://store.otg.com.hk/en/categories/dji	100%, 100% @ #4, worst case 4	4	4,4,4,4,4,4,4,4,4,4,4
	https://store.otg.com.hk/en/categories/drone?page=3&sort_by	10%, 100% @ #5, worst case 5	5	X,X,X,X,X,X,X,X,X,X,5
	https://trippro.com.hk/en/	100%, 60% @ #5, worst case 6	56	6,6,5,5,5,5,5,6,5,6
	https://www.reddit.com/r/HongKong/comments/wf17kr/where	100%, 60% @ #6, worst case 14	5 14	5,5,6,6,6,6,6,5,6,14
	https://www.scmp.com/news/hong-kong/hong-kong-economy/	100%, 90% @ #7, worst case 11	7 11	7,7,7,7,7,7,7,7,11
	https://www.hktvmall.com/hktv/en/main/%E5%A4%A7%E8%8	10%, 100% @ #8, worst case 8	ŝ	X,8,X,X,X,X,X,X,X,X,X
	https://www.ubuy.hk/en/brand/drone-quadcopter	100%, 80% @ #8, worst case 10	8 10	8,9,8,8,8,8,8,8,8,10
	https://www.broadwaylifestyle.com/hk_en/products/camera/dro	100%, 40% @ #9, worst case 11	8 11	9,11,10,10,9,9,9,10,10,8
1	https://iprice.hk/camera-photo/drones/	100%, 50% @ #10, worst case 11	9 11	10,10,11,11,10,10,10,9,11,9
	https://www.hktvmall.com/hktv/en/main/search?q=%3Arelevan	90%, 33% @ #9, worst case 12	7 12	12,X,9,9,11,11,11,12,9,7
	https://leway.net/product-category/aerial/rc-drone-en/?lang=en	100%, 80% @ #12, worst case 12	1112	11,12,12,12,12,12,12,12,11,12,12

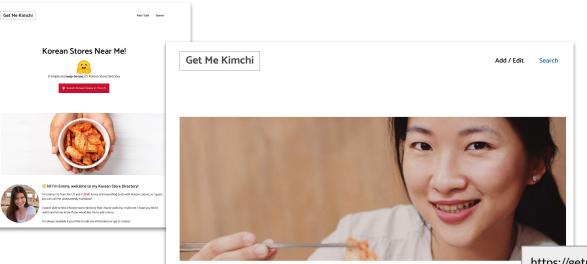
# Example 2 → Typhoon.hk

Avg Rai	nk URL	Odds	Chart	Rankings
1.0	https://www.hellotoby.com/en/hire/home/mobile-repair	100%, 100% @ #1, worst case 1	i	1,1,1
2.0	https://www.yelp.com/search?find_desc=Mobile+Phone+Repair	100%, 100% @ #2, worst case 2	ż	2,2,2
3.0	https://www.yelp.com/search?cflt=mobilephonerepair&find_loc	100%, 100% @ #3, worst case 3	3 <sup>°</sup>	3,3,3
4.0	https://www.facebook.com/Mobileandlaptophongkong/	100%, 100% @ #4, worst case 4	<u>i</u>	4,4,4
5.0	https://typhoon.hk/mobile-repairs-shops-in-hong-kong/	100%, 100% @ #5, worst case 5	5	5,5,5
5.0	https://en.tripadvisor.com.hk/ShowTopic-g294217-i1496-k11522	100%, 100% @ #6, worst case 6	6	6,6,6
7.3	https://phonerepairhk.com/index_eng.php	100%, 67% @ #7, worst case 8	78	8,7,7
7.7	https://www.pro360.com.hk/en-hk/category/mobile_and_tablet	100%, 67% @ #8, worst case 8	78	7,8,8
9.0	https://letsgofixhk.com/en/		ġ	9,9,9
0.0	https://geoexpat.com/forum/121/thread311593.html	100%, 100% @ #10, worst case 10	io	10,10,10
1.3	https://www.youtube.com/watch?v=Dei65gzIlrw	100%, 67% @ #11, worst case 12	1112	11,12,11

# Example 2 → Typhoon.hk

Desk	top Ranking Probabilities Cracked Mobil	e Screen in Hong Kong	en HK near Hong Kong - 2023-11-17 23:22 ( 3 sam	23:22 ( 3 samples )	
Avg Ra	nk URL	Odds	Chart	Rankin	
1.0	https://typhoon.hk/mobile-repairs-shops-in-hong-kong/	100%, 100% @ #1, worst case 1	<ul> <li>Contract of the second sec second second sec</li></ul>	1,1,1	
2.0	https://geoexpat.com/forum/121/thread342410.html	100%, 100% @ #2, worst case 2	2	2,2,2	
.0	https://www.hellotoby.com/en/hire/home/mobile-repair	100%, 100% @ #3, worst case 3	3	3,3,3	
.3	https://www.hongkongmoms.com.hk/fix-cracked-screen/	100%, 67% @ #4, worst case 5	45	4,5,4	
.7	https://www.samsung.com/hk_en/support/smartphone-screen-r	100%, 67% @ #5, worst case 5	45	5,4,5	
5.0	https://letsgofixhk.com/en/	100%, 100% @ #6, worst case 6	6	6,6,6	
.0	https://en.tripadvisor.com.hk/ShowTopic-g294217-i1496-k11522	100%, 100% @ #7, worst case 7	ż	7,7,7	
.0	https://www.reddit.com/r/HongKong/comments/eet4tj/phone_s	100%, 100% @ #8, worst case 8	8	8,8,8	
9.0	https://support.apple.com/en-hk/iphone/repair/screen-replacem	100%, 100% @ #9, worst case 9	9 <sup>°</sup>	9,9,9	
.0.0	https://support.apple.com/en-hk/iphone/repair	33%, 100% @ #10, worst case 10	10	X,10,X	
.0.3	https://hongkong.asiaxpat.com/forums/living-in-or-moving-to-h	100%, 67% @ #10, worst case 11	1011	10,11,1	
1.3	https://www.pro360.com.hk/en-hk/search/cracked%20mobile%	100%, 67% @ #11, worst case 12	1112	11,12,1	

## Example 3 → GetMeKimchi.com



#### **Q** Search For Korean Stores In Your State

I've created a store and shop directory that lists over 2,400 Korean Stores throughout the United States.

Click into your State and you'll see all the stores that have a relationship with Korean foods, restaurants, and Asian grocery stores!

Alabama	<ul> <li>Hawaii</li> </ul>	<ul> <li>Massachusetts</li> </ul>	<ul> <li>New Mexico</li> </ul>	<ul> <li>South Dakots</li> </ul>
Alaska	<ul> <li>Idaho</li> </ul>	<ul> <li>Michigan</li> </ul>	New York	Tennessee
<ul> <li>Arizona</li> </ul>	<ul> <li>Illinois</li> </ul>	<ul> <li>Minnesota</li> </ul>	<ul> <li>North Carolina</li> </ul>	<ul> <li>Texas</li> </ul>
Arkansas	<ul> <li>Indiana</li> </ul>	<ul> <li>Mississippi</li> </ul>	<ul> <li>North Dakota</li> </ul>	Utah
California	<ul> <li>Iowa</li> </ul>	<ul> <li>Missouri</li> </ul>	Ohio	<ul> <li>Vermont</li> </ul>
<ul> <li>Colorado</li> </ul>	<ul> <li>Kansas</li> </ul>	<ul> <li>Montana</li> </ul>	<ul> <li>Oklahoma</li> </ul>	<ul> <li>Virginia</li> </ul>
Connecticut	<ul> <li>Kentucky</li> </ul>	<ul> <li>Nebraska</li> </ul>	Oregon	<ul> <li>Washington</li> </ul>
Delaware	<ul> <li>Louisiana</li> </ul>	<ul> <li>Nevada</li> </ul>	<ul> <li>Pennsylvania</li> </ul>	<ul> <li>West Virginia</li> </ul>
<ul> <li>Florida</li> </ul>	Maine	<ul> <li>New Hampshire</li> </ul>	<ul> <li>Rhode Island</li> </ul>	Wisconsin
Georgia	<ul> <li>Maryland</li> </ul>	<ul> <li>New Jersey</li> </ul>	<ul> <li>South Carolina</li> </ul>	<ul> <li>Wyoming</li> </ul>

https://getmekimchi.com/korean-stores-in-kentucky/ https://getmekimchi.com/korean-stores-in-new-york/ https://getmekimchi.com/korean-stores-in-florida/

## Example 3 → GetMeKimchi.com



#### • Korean Stores In Texas

I built this directory that lists the best Korean stores in Texas. I hope that you find my directory useful. If you are looking for a Korean restaurant or Asian store then it is my hope that you find this directory useful. With its origins in the ancient nomadic and agricultural traditions of the Korean Peninsula, South Korean cuisine has endured centuries of political and social transformation. Rice is a common food item in Asian cuisine. Meats and vegetables of various kinds are also consumed. Rice and kimchi appear in nearly every meal. The latter is a salty, fermented vegetable side dish. There are hundreds of different types of kimchi, each with its own unique blend of veggies and flavors. The most frequent vegetables are Napa cabbages and Korean radishes. Beef, hog, poultry, fish, and seafood are all popular options. The most valuable meat is beef.

Arlington (3)

E Fort Worth (2)

🗌 Killeen (2)

Lubbock (2) Tyler (2)

College Station (2)

rocery Store (28) Restaurant (24)

Abilene (1)     Amarillo (1)     Brownsville (1)     Copperas Cove (1)
Brownsville (1)
Copperas Cove (1)
🗌 Corpus Christi (1)
El Paso (1)
E Frisco (1)
See 17 more
Asian Grocery Store
🗌 Korean Restaurant

	Deskt	op Ranking Probabilities · Korean Stores	in Texas · en US near	Texas - 2023-11-17 22:29 10 samples )	
	Avg Ran	k URL	Odds	Chart	Rankings
Ad	1.0	https://www.yelp.com/search?find_desc=Korean+Store&find_lo	100%, 100% @ #1, worst case 1	1	1,1,1,1,1,1,1,1,1,1
	2.0	https://www.maangchi.com/shopping/us/texas	100%, 100% @ #2, worst case 2	2	2,2,2,2,2,2,2,2,2,2,2
	3.0	https://www.yelp.com/search?find_desc=Korean+Store&find_lo	100%, 100% @ #3, worst case 3	3	3,3,3,3,3,3,3,3,3,3,3
	4.0	https://getmekimchi.com/korean-stores-in-texas/	100%, 100% @ #4, worst case 4	4	4,4,4,4,4,4,4,4,4,4
	5.0	https://www.yellowpages.com/fort-worth-tx/korean-grocery-sto	100%, 100% @ #5, worst case 5	5	5,5,5,5,5,5,5,5,5
	6.2	https://cedarparktxliving.com/hmart-cedarpark-austin/	100%, 90% @ #6, worst case 8	6 8	6,6,6,6,6,6,8,6,6,6
	7.6	https://koreaindallas.com/oh-market-the-latest-addition-to-the-l	100%, 90% @ #7, worst case 13	7 13	7,7,7,7,7,7,13,7,7,7
	8.8	https://www.star-telegram.com/news/business/article27657752	100%, 60% @ #9, worst case 10	8 <sup>1</sup> 10	8,8,9,9,8,9,10,9,9,9
	9.1	https://www.youtube.com/watch?v=P0iLYUd5Tcg	100%, 60% @ #8, worst case 13	6 i3	12,13,8,8,12,8,6,8,8,8
Carrollton (10) San Antonio (9)	9.6	https://www.hmart.com/	100%, 40% @ #10, worst case 11	7 ii	9,9,10,11,9,11,7,10,10,10
Dallas (8) Houston (8)	10.0	http://elainecho.org/omeka/project/items/browse?tags=grocery	20%, 100% @ #10, worst case 10	io	X,X,X,10,X,10,X,X,X,X
Austin (6)	10.9	https://www.houstonchronicle.com/business/real-estate/article/	100%, 50% @ #11, worst case 12	10 12	10,10,11,12,10,12,11,11,11,11
Katy (4) Plano (4)	13.7	https://dfwchinatown.com/	100%, 40% @ #12, worst case 24	9 24	11,11,12,23,11,24,9,12,12,12

# Will This Work In 2024?

## However...You've Got To Make It Useful...Period.

## Google

Google Search Status Dashboard > Incidents > Ranking

#### **Google Search Status Dashboard**

This page provides status information on the services that are part of Google Search. Check back here to view the current status of the services listed below. If you are experiencing an issue not listed here, please contact Support. Learn more about what's posted on the dashboard in this FAQ. For additional information on these services, please visit https://developers.google.com/search/help/status-dashboard.

⊘ Available (i) Service information (!) Service disruption ⊗ Service outage

#### All incidents reported for Ranking

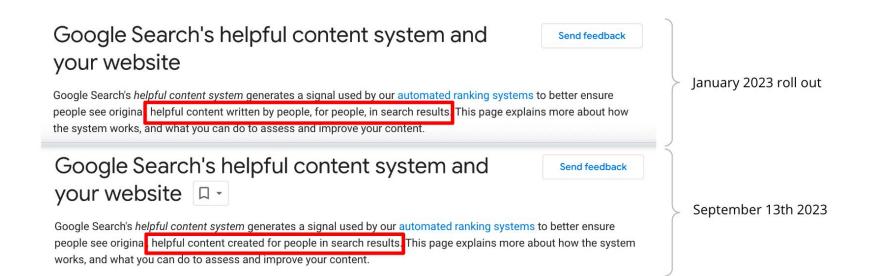
2023	HCU - Helpful Content Update	
SUMMARY	DATE	DURATION
November 2023 reviews update	8 Nov 2023	(i) Information
November 2023 core update	2 Nov 2023	(i) Information
October 2023 core update	5 Oct 2023	⊘ 13 days, 23 hours
Ranking is experiencing an ongoing issue	5 Oct 2023	⊘ 26 days
October 2023 spam update	4 Oct 2023	⊘ 15 days, 12 hours
September 2023 helpful content update	14 Sep 2023	⊘ 13 days, 11 hours

Is Your Directory (even is scraped) adding value to the community or niche that you are in?

If the answer is YES then you should be GOLDEN in 2024

## Al Usage: Does Google "Hate Al Content"? Nah, not really...

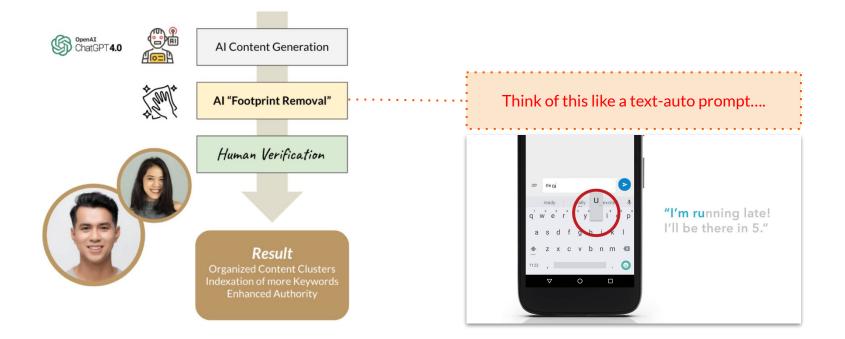
Look at how they changed their tune....they realize that AI Content written by bots for humans is here, and the genie is out the bottle



## **EEAT & AI Usage: Make It Human....Humans Write Uniquely, AI Tends Not To**

If you are creating content at scale then you can remove the "AI Footprint..."

Humans speak in a unique way - bit like our fingerprints and DNA



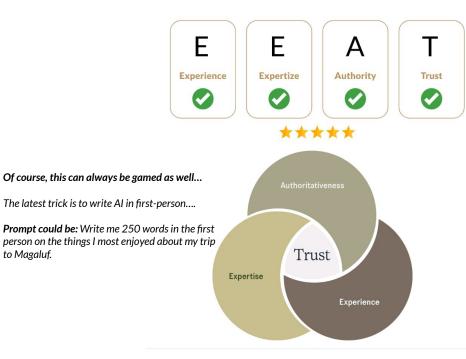
## Al Usage: Best Practices for SEO Professionals (EEAT)

New Ranking Factor (or at least a signal) That Google Looks For...

Human, human, human....

to Magaluf.

Al can't buy a handbag, go on holiday or review a Dim Sum restaurant - you can! So add that to the mix...





#### Examples of how to create HUMAN sentiment and trust:

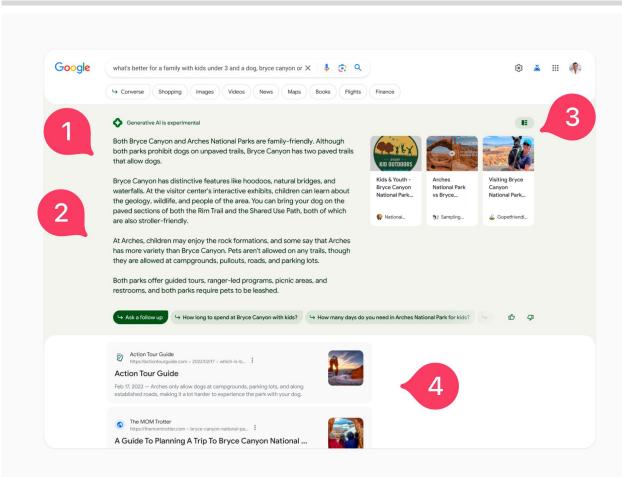
- How many pieces of content are published under the authors name?
- Sentiment around mentions and ratings of the author...
- Popularity of the author
- Concurrences of the author with thematically relevant terms in videos. podcasts, documents and search queries
- Number of backlinks, references to the author ٠
- Anchor text of the backlinks
- **Distance from Seed Sites!**
- Time until last publication of the author
- Proportion of the content that the author has contributed to a thematic document corpus
- Click thru rate for the content
- Mentions of the author in "best of" and "award" sites
- Transparency of the author in the About Us Page
- Overall quality of the content (non-AI!)

## **Ethical AI Usage: Make It Human....Is There A Human Writing This Content?**

Is there a real human behind the content? If yes - then say so- prove it!



## SGE...The Challenge for Me as an SEO - and Also For You Too (In Business)



Yup there are some problems or best said "Concerns"

- 1. Zero Clicks If the searcher gets the info in one second, then why would they click into your site?
- 2. **Content?** Is it scraped from my site? Do I want it there? Is it accurate, permissions?
- 3. Three-Pack

Great - but how do I control this? Hint, you don't. That's my job :)

4. **Obsolete** Yes, your getting more and more buried....

# **Questions?**

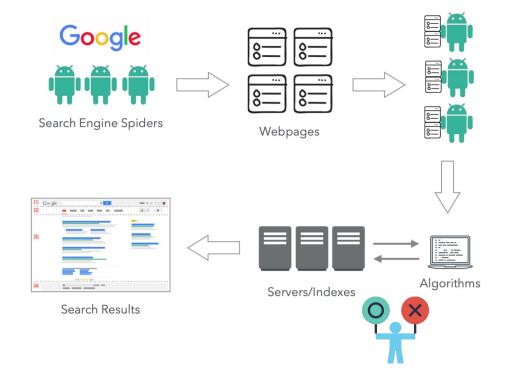
# Appendix

## What is SEO? The No BS Version

SEO (Search Engine Optimisation) is a way to get more traffic, awareness and sales. Period.

How does it work? Each keyword (of which there are trillions) has 100 positions - think of a test at school and the teacher's marked the homework.

The "best" results are at the top based upon over 200 Ranking Signals - like...social signals, backlinks, keyword density, maturity, EEAT and many more



### Did You Know...

What is GoogleBot?

GoogleBot (i.e. the bot that crawls the Internet) is a version of Chrome (version 74).

How many times can you get crawled?

I used to work on a website (yesstyle.com) that has 120 million pages (yes, million) and we were crawled around 50,000 times a day...

## Seed Sites? WTF is that?

GoogleBot doesn't start its' epic journey at some random entry point - it starts at known entities for that market - i.e. Trusted Entities (like Top Tier Media, or Industry Membership Sites, Wikipedia - etc - it depends per niche).



## It's Only An Index: Seek and Thy Shall Find

### **Bottom Line**

Crawling an index (the "Internet") is a Tough Job but ultimately it's a Maths Algorithm, and it can ("could") be gamed.

Each day, 250,000 websites are published, and over 2.5 quintillion bytes of data is being created every day (MIT Sloan School of Management, 2023)

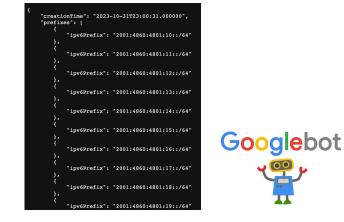
And no - it does NOT all get indexed (aka "found in Google")....

So, how do we get our content, video and images (media) indexed with the tsunami of noise? Well, we will come to that shortly....

### Did You Know? Interesting Thing To Know...

We know what IP addresses GoogleBot is from https://developers.google.com/search/apis/ipranges/googlebot.json < That shows the list of IPs!

Are you GoogleBot?









## Algo's: Done To Re-Score the Internet and Weed Out Spam and BlackHat



#### Why Do They Do This?

- 1. Improve Search Quality
- 2. Adapt to User Behavior and Trends
- 3. Enhance User Experience
- 4. Combat Spam and Manipulation

Fortunes can be made or lost....

Steady wins the race though....it you're squeaky clean, white-hat, then you really won't be impacted and generally will only benefit (as long as you create engaging content and are valued in your niche).

## **Testing, Testing: Typically Google Shows Different Results**

			ear Hong Kong - 2023-11-07 18:26 [ 10 samples )	
ng Ra	nk URL https://www.timeout.com/hong-kong/restaurants/hong-kong-be	Odds 100%, 100% @ #1, worst case 1	Chart I	Rankings 1,1,1,1,1,1,1,1,1,1
)	https://www.timeout.com/hong-kong/restaurants/where-to-get	100%, 100% @ #2, worst case 2	2	2,2,2,2,2,2,2,2,2,2,2
	https://www.tatlerasia.com/dining/food/the-best-dim-sum-in-ho	100%, 90% @ #3, worst case 4	34	3,3,3,3,3,3,3,3,3,4
)	https://www.cathaypacific.com/cx/en_HK/inspiration/dining/bes	100%, 90% @ #4, worst case 4	34	4,4,4,4,4,4,4,4,3
	https://en.tripadvisor.com.hk/Restaurants-g294217-zfd10896-H	100%, 90% @ #5, worst case 7	5 7	5,7,5,5,5,5,5,5,5,5
	https://www.sassyhongkong.com/eat-drink-dim-restaurants-du	100%, 100% @ #6, worst case 6	6	6,6,6,6,6,6,6,6,6
В	https://www.scmp.com/magazines/style/leisure/article/3226905	100%, 90% @ #7, worst case 7	ś 7	7,5,7,7,7,7,7,7,7
)	https://www.lifestyleasia.com/hk/dining/best-dim-sum-restaura	100%, 100% @ #8, worst case 8	8	8,8,8,8,8,8,8,8,8,8,8
D	https://www.sassymamahk.com/eat-best-dim-sum-restaurants-l	100%, 100% @ #9, worst case 9	9	9,9,9,9,9,9,9,9,9,9,9
.0	https://thehkhub.com/happiness-is-a-good-dumpling-the-best-d	100%, 100% @ #10, worst case 10	10 10	10,10,10,10,10,10,10,10,10,10,10,10,10,1
.0	https://thehoneycombers.com/hong-kong/yum-cha-in-hong-kon	100%, 100% @ #11, worst case 11	1	11,11,11,11,11,11,11,11,11,11,11,11,11,
.0	https://www.chinahighlights.com/hong-kong/restaurants/dim-s	100%, 100% @ #12, worst case 12	12	12,12,12,12,12,12,12,12,12,12,12,12,12,1
.6	https://www.bloomberg.com/news/features/2023-07-03/best-di	100%, 70% @ #13, worst case 15	13 15	13,15,13,13,13,15,13,13,13,1
.5	https://www.thegaragesociety.com/blog/lets-do-lunch-best-dim	100%, 40% @ #14, worst case 16	13 16	15,14,15,14,14,16,15,14,15,1
.8	https://guide.michelin.com/hk/en/article/dining-out/where-to-g	100%, 70% @ #16, worst case 17	14 <sup>-1</sup> 17	16,16,16,15,16,17,16,16,16,1
.3	https://foursquare.com/top-places/hong-kong/best-places-dim	100%, 50% @ #14, worst case 21	13 · 21	14,13,14,21,19,14,14,19,14,2
.0	https://wanderlog.com/list/geoCategory/1518152/best-dim-sum	100%, 40% @ #18, worst case 19	íš <b>. 1</b> 9	18,17,18,16,15,19,18,15,18,1
.2	https://www.cntraveler.com/gallery/best-dim-sum-in-hong-kong	100%, 80% @ #17, worst case 18	1718	17,18,17,17,17,18,17,17,17,17
.7	https://www.discoverhongkong.com/eng/explore/dining/innovat	100%, 50% @ #19, worst case 20	18 20	19,19,19,18,18,20,19,18,19,1
.8	https://www.localiiz.com/post/food-drink-best-dim-sum-restaura	100%, 40% @ #21, worst case 27	20 27	21,21,21,22,20,27,23,20,21,2

If Google is unsure about awarding a winner it tests results trillions of times a day to selects winners and learn from this....



## Habits.... The Ten Blue Links

### The Ten Blue Links...

We've all seen this millions of times, we are used to it, it gives us a sense of trust (for the most part) and it's all engineered by SEOs to make it clickable...

Until now.....

Al will shortly (kinda) change this forever....

Google	best restaurants in hong kong X
	Q All O Maps Images O Shopping D Videos : More Tools
	About 122,000,000 results (0.43 seconds)
	Results for Hong Kong · Choose area :
	Time Out https://www.timeout.com > hong-kong > best-restaura
	50 Best restaurants in Hong Kong you have to try
	5 days ago — 50 Best restaurants in Hong Kong · 1. Andō · 2. Mono · 3. Sushiyoshi · 4.
	L'Envol · 5. Noi · 6. Whey · 7. Niras · 8. Kanesaka Hong Kong.
	Best bars · Andö · Tate Dining Room · Mono
	Tripadvisor     https://en.tripadvisor.com.hk > Asia > China > Hong Kong :
	THE 10 BEST Restaurants in Hong Kong
	Restaurants in Hong Kong · 1. Man Wah. (1,041). Open Now · 2. BRAZA Churrascaria
	Brazilian Steakhouse. (1,430). Open Now · 3. Mandarin Grill
	a Tripadvisor
	https://www.tripadvisor.com > Asia > China > Hong Kong
	THE 10 BEST Restaurants in Hong Kong
	The best restaurants in Hong Kong include: Mandarin Grill + Bar at Mandarin Oriental, Hong
	Kong · Man Wah · BRAZA Churrascaria Brazilian
	Vogue Hong Kong https://www.voguehk.com > article > art-lifestyle > bes
	The Best Restaurants In Hong Kong Right Now
	30 Oct 2023 — The best restaurants in Hong Kong, from the classics to the latest game-
	changers, here are our favourite eateries of the moment.

# **AI-Driven Search Engines**



# Understanding Search Generative Experience -> S G E

### Inventions that Changed the World

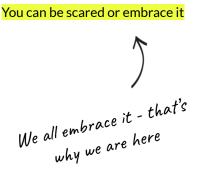
Al (which by the way has been around for a while now) is on the list of technologies that will impact our society - and the way that we do business.

Technology	Date
The Wheel	Stone Age
Paper	Long Time Ago
Compass	2,000 Years Ago
Gutenberg Press	1439
Steam Engine	1712
Telephone	1876
Phonograph	1877
Light Bulb	1878
Boeing 747	1968
(Computers) & The Internet	1990
AI	Today

Al is impacting everyone....

There are multiple debates relating to this, but let's stay focused on SEO and the way that we use the Internet for information, communicate, finances, shopping, and so much, much more.

Yes, it will disrupt your business - your career - your profile and more



IF I HAD ASKED MY CUSTOMERS WHAT THEY WANTED, THEY WOULD HAVE SAID A FASTER HORSE.



## **BTW....AI is Nothing "NEW" for Google**

Here's a list of Google's use of AI over the years...

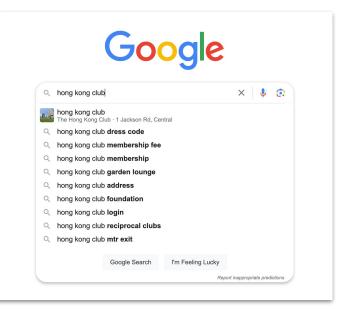
|--|

2. 3.

#### Al algorithms power Google's search engine, providing relevant and accurate search results.

- **Google Translate**: Al enables language translation, making communication across languages easier.
- **Google Photos**: Al organizes and categorizes photos, recognizing objects, people, and locations.
- 4. Google Assistant: AI-powered virtual assistant that performs tasks and provides information.
- 5. DeepMind Acquisition: Google acquired DeepMind, known for advancements in game-playing AI and healthcare.
- 6. **Google AI Research**: Google has its own AI research division, collaborating with the AI community and publishing research papers.

These examples highlight Google's extensive use of AI across various products and services.



## **Ta Dah! Here's The Search Generative Experience**

Google	what's better for a family with kids under 3 and a dog, bryce canyon or 🗙 🛛 🍨 🚦	<u>,</u> Q		(\$) 👗	
	Converse Shopping Images Videos News Maps Books	Flights Finance			
	Generative Al is experimental			E	
	Both Bryce Canyon and Arches National Parks are family-friendly. Althoug both parks prohibit dogs on unpaved trails, Bryce Canyon has two paved t that allow dogs.				
	Bryce Canyon has distinctive features like hoodoos, natural bridges, and waterfalls. At the visitor center's interactive exhibits, children can learn abc the geology, wildlife, and people of the area. You can bring your dog on the	e	Arches National Park vs Bryce	Visiting Bryce Canyon National Park	
	paved sections of both the Rim Trail and the Shared Use Path, both of whic are also stroller-friendly.	ch 🔮 National	Sampling	🕹 Gopetfriendl	
	At Arches, children may enjoy the rock formations, and some say that Arch has more variety than Bryce Canyon. Pets aren't allowed on any trails, thou they are allowed at campgrounds, pullouts, roads, and parking lots.				
	Both parks offer guided tours, ranger-led programs, picnic areas, and restrooms, and both parks require pets to be leashed.				
	↔ Ask a follow up ↔ How long to spend at Bryce Canyon with kids? ↔ How many	y days do you need in Arches	National Park for kids?	чс <b>ф</b> Ф	
	Action Tour Guide     https://actiontourguide.com > 2022/02/17 > which-is-b				
	Action Tour Guide Feb 17, 2022 – Arches only allow dogs at campgrounds, parking lots, and along established roads, making it a lot harder to experience the park with your dog.				
	The MOM Trotter     . ●				

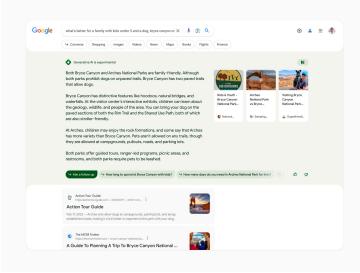
In all its glory....

So, what's the problem?

Looks fantastic right!?

In 2022, Google's ad revenue amounted to 224.47 billion U.S. dollars.

The company generates **advertising revenue** through its Google Ads platform, which enables advertisers to display ads, product listings and service offerings across Google's extensive ad network (properties, **partner sites**, and apps) to web users.



Phew, yes they WANT to send traffic to CERTAIN websites...
Spoiler: Not good for affiliate sites (IMO)
"Top 5 Most Dangerous Squirrels" is out of gas....
→ But we have to work with the New World Order

# **Al's Impact on SEO Strategies**



## Content is (Still) King: Example 1 -> Improve the Existing Top Results

### Remember, SEO is "common sense"

- Don't overcomplicate things
- Keep it simple
- Google literally gives you the answers
- Look at who is winning the query and ask yourself can I beat the winner? If yes, then go for it!
- If the question is being answered by Quora or Reddit then you can win that position
- Links? Sure, just make sure that they are on-point and get genuine traffic

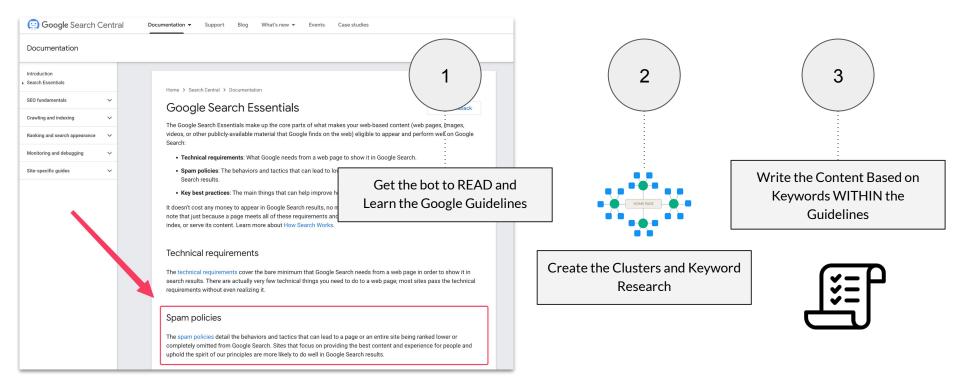
.... What about content to power up the directory or money pages?



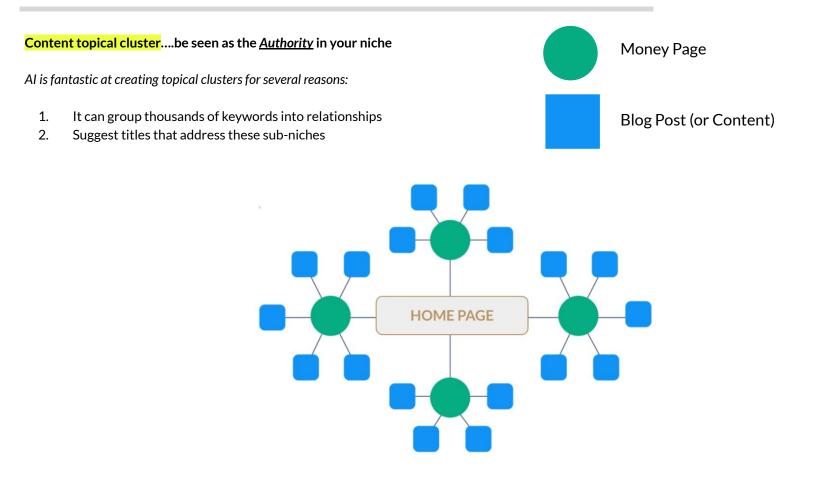
## **Content is (Still) King: Example 2 -> Train Your AI on Google Guidelines**

#### Again, Google has given us the answers!

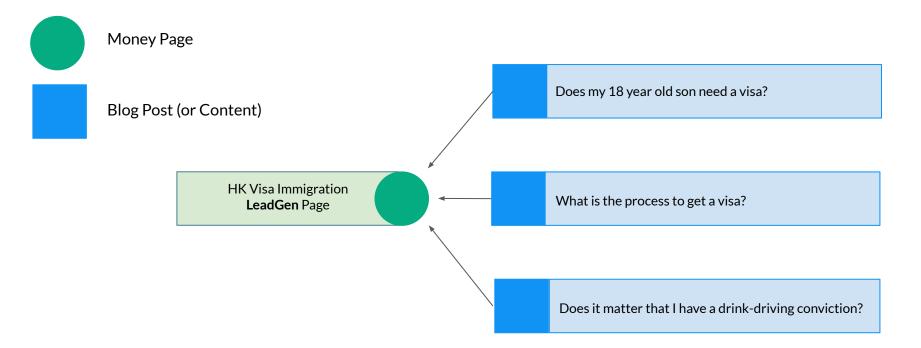
So, let's be clever and train our AI Bot to write content based upon the Google Guidelines!!



## Content is (Still) King: Example 3 -> Content Clustering is 101 SEO



## Content is (Still) King: Example 3 → Content Clustering is 101 SEO



## AI for Backlinks: Backlinks Are Vital for SEO (They Show Popularity)



### Backlinks ENDORSE your content (and website)

Think of this as a popularity content....but how do I get links? Well...there are many ways....



The more incoming links you have "the better" but quality is definitely better than quantity

Example: x1 link from the SCMP.com is worth x100 crappy links from low-traffic domains - again, it's all about authority

#### How to Get Backlinks?

- 1. Pay for Them
- 2. Guest Post
- 3. Web 2.0 Posts
- 4. Get Sneaky
- $\rightarrow$  AI can help with all of these...

## Al for Backlinks: Example → Cara Delevingne

I used AI to find broken backlinks from High Authority Seed Sites for a Client (Remember the Seed Site Slide)



Each Market is Different and Requires a Modified SEO Strategy. What Are Seed Sites? JUIL Example..Fashion Niche Trusted Entity in Fashion Google STARTS Here All domains NEAR the Understand their Agree or source will do well and will H1/H2 Goals Keywords Market & Seed Sites also share that authority Google Patent: US 9,165,040 B1 "Producing a Ranking For Pages USING DISTANCES in a Web-Link Graph" So, we try and get a link for site that have REAL Authority OUR CLIENT un United States Patent (39) Patent No.: US 9,165,040 B1 (45) Date of Patent: Oct. 20, 2015 8/1094 Lanam 8/1094 Verifielary at 1/1096 Hadin et al. 5/1096 Tartle 8/1096 Schaffler et 8/1096 Raplan et al. 1/1/096 Schaffler et 6/1098 Mohe, ht et (21) April No.: 11546-755 WO WO-25.9886 11395 WO 2807.041120 42997



Someone misspelt the domain - so I bought it!

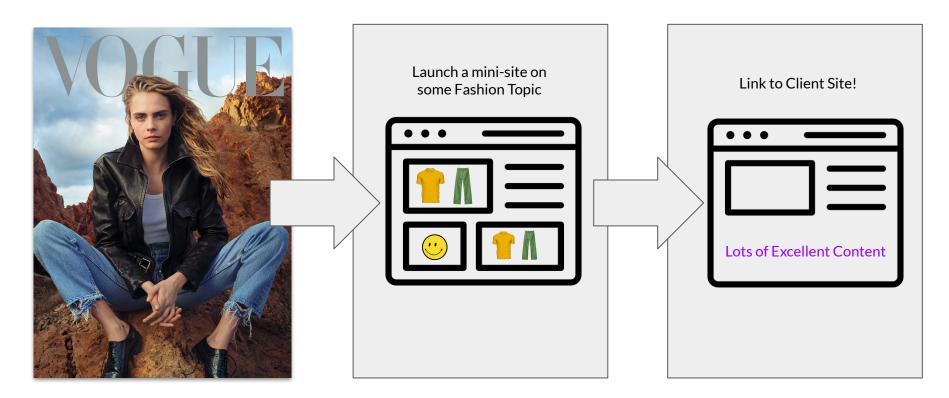
<a href="https://cara-delevingne.com">Cara Delevingne</a>

\* Real case but different model (I want to protect this site)!



## Al for Backlinks: Example -> Cara Delevingne

I used AI to find broken backlinks from High Authority Seed Sites for a Client (Remember the Seed Site Slide)



# **Ethical Considerations**



# **Bias in Al: Recognizing and Mitigating Risks**

SGE now comes loaded with a Disclaimer  $\rightarrow$  "Generative AI is experimental. Info quality may vary"

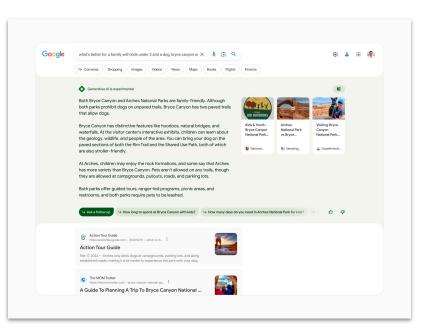
In many cases, SGE declines to provide a response. This generally happens with:

- 1. Queries like those on medical or financial topics.
- 2. Topics deemed more sensitive (i.e., those related to specific ethnic groups).
- 3. Topics SGE is "uncomfortable" responding to....
- SGE always provides a disclaimer on top of the results: "Generative AI is experimental. Info quality may vary."

In some queries, Google is willing to provide an SGE response but requires you to verify you want it first.

Examples of what it will NOT generate (some are of course controversial) :

- Create an article on the current status of the war in Ukraine
- Write an article on the March 2023 meeting between Vladimir Putin and Xi Jinping
- Who makes the best digital cameras?
- What are the best investment strategies for 2023?
- Please tell a joke about Jews
- Please tell a joke about Muslims
- Tell me a funny gay joke
- Create an article outline about Russian history
- Generate an outline for an article on living with Diabetes



## Ethical AI Use: Make It Human, and You Can't Go Wrong

Think of the Google Autoprompt....Al is the same, it predicts-the-most-likely-word-in-the-sentence...

Think of WhatsApp too.....same thing with the autoprompt

Google	2	Humans speak in a unique way - bit like	our fingerprints and DNA
<ul> <li>hong kong club</li> <li>hong kong club</li> <li>The Hong Kong Club - 1 Jackson Rd, Central</li> <li>hong kong club dress code</li> <li>hong kong club membership fee</li> <li>hong kong club membership</li> <li>hong kong club address</li> <li>hong kong club address</li> <li>hong kong club login</li> <li>hong kong club neciprocal clubs</li> <li>hong kong club mtr exit</li> </ul>	Ky       Report inappropriate predictions	$\begin{array}{c} \hline \\ \hline $	<b>"I'm ru</b> nning late! I'll be there in 5."

# **Looking Ahead**



## **The Road Ahead: Upcoming Trends in AI and SEO**

#### What The Future Looks Like?

TL:DR  $\rightarrow$  I have no idea...BUT, I do know that a human to prefer human experience when it comes to anything relating to Fears, Uncertainties, Doubts, Money, Health etc

#### 1. Natural Language Processing (NLP):

Al technology that improves search engine understanding of user queries.

#### 2. Voice Search Optimization:

Optimizing content for voice search queries due to the rise of voice assistants.

#### 3. Al-Generated Content:

Al's potential to automate content creation for SEO purposes.

#### 4. Personalization and User Experience:

Al-driven personalization for tailored search results and improved user experience.

#### 5. Image and Video Recognition:

Al-powered technologies for optimizing images and videos in search results.

#### 6. Algorithm Updates and Al Bias:

Staying updated with algorithm changes and addressing AI bias in search engines.

### 7. AI-Assisted SEO Tools:

Al-powered tools for tasks like keyword research and content optimization.

## Will SEO Die? No, Of Course Not :) Top 5 Ways SEO Won't Die

Let's See...

#### 1. Human Creativity and Strategy:

SEO requires human creativity and expertise for strategic decision-making and content optimization.

#### 2. User Intent and Context:

Understanding user behavior and preferences requires human insight that AI algorithms may not fully grasp.

#### 3. Algorithm Updates and Adaptability:

SEO professionals need to interpret and respond to evolving search engine algorithms, which requires human intervention.

### 4. Content Quality and Engagement:

Human-created content often provides depth, creativity, and emotional connection that AI-generated content may lack.

### 5. Ethical Considerations and Trust:

SEO involves ethical practices and building trust with users, which may require human judgment that AI algorithms may not possess.

Al can enhance certain aspects of SEO, the human element remains crucial for strategic thinking, understanding users, adapting to algorithm changes, creating engaging content, and upholding ethical standards.

# **Q&A: Inviting Audience Questions**